

Conference Schedule

	Conference Day	y 1 - Monday, Oc	tober 23							
1:00 PM	Networking, Lunch & Exhibition Viewing Sponsored by boyum and Ballroom to Grand Ballroom to Control of the Co									
	Demo Theater	Need a Portal? Think zedSuite: The Catherine Warren - Manager, Channe	Portal Company for Business One Il Sales, zedSuite	Achieve IT Solutio Timothy Singleton	ns Unveils Resolv Desktop & Mobility for - Chief Executive Officer, Achieve IT Sol	r Business One 9.3 utions, Inc. Grand Ballroom				
2:00 PM Conference Kick-Off & Welcome from ASUG										
2:15 PM	Keynote SAP & Business One: Empowering Your Business in the Digital Economy Luis Murguia - Business One Senior Vice President & General Manager, SAP Grand Ballro									
	TRACK 1 Grand Ballroom A	TRACK 2	TRACK 3	TRACK 4	WORKSHOP Salon VII-VIII	SAP FEEDBACK FORUM Salor				
3:10 PM	Go-Live Plus One Year With No Pain Geoff Garland - Controller, Transpacific Foods	Killer Combinations of Web/ Mobile/Process Automation Jason Simons - Chief Operating Officer, Innovative Communication Systems N. Luke Brown - Manager, Information Systems, OGI Eyewear Mike Foster - Chief Product Officer, Third Wave Business Solutions	Tips & Tricks for Finance M. Cristina Ramirez - SAP Administrator, Gaumard Scientific	Beginner Crystal Reports Robert Peterson-Wakeman - Relationship Manager, ProjectLine Solutions Gerwyn Begonia - Relationship Manager, ProjectLine Solutions	ake Your Business One eployment to the Cloud: It's not f' but 'When' ichard Duffy - Community vangelist & Subject Matter Expert, SUG	Business One Cloud Solution Ari Schapira - Director, Product Management, SAP Andreas Wolfinger - Vice President, Head of Product & Solution Management, SAP				
4:00 PM	Automating Business Processes for Better Customer Communication Jim Ethell: Vice President, Finance & Systems, Pipedream Products	How Sunset Healthcare Transformed Their Payment Processing with AR Automation Brad Sherman - Chief Operating Officer & Chief Financial Officer, Sunset Healthcare Tom Berdan - Chief Marketing Officer, DadeSystems	Integration Framework of Business One: Demonstrating Best Practices Nicolas Fuchs - Senior Solution Expert, SAP							
4:50 PM	Keynote	Explosive Growth & A Scalable Futu KC Holiday - President, QALO	ıre			Grand Ballroo				
5:10 PM	Welcome Reception					Grand Ballroom				
6:30 PM	Informal Networking Event Sponsor	red by CISUG			*Directions in ap.	Oggi's Pizza & Brev p. ASUG membership not required to att				
	Conference Day	/ 2 - Tuesday, Od	rtoher 24							
7:30 AM		(cil)	2-							
	Breakfast & Exhibition Viewing Spo	The Reddit and Soldier Wild				Grand Ballroom I				
8:30 AM	Welcome from Platinum Sponsors:	Business One Product Roadmap				Grand Ballroon				
8:45 AM	Keynote	Finn Backer - Global Vice President				Grand Ballroon				
9:30 AM		Keynote Growing Your Business The Honest Way Lucy Postins - Founder & Chief Integrity Officer, The Honest Kitchen Grand Ball								
10:10 AM	Refreshments & Exhibition Viewing Sponsored by Fifther Etchnology Digitize Your Business & Maximize Your Business One ROI SPS Commerce Point-of-Sale Analytics for Business One									
	Demo Theater	Jeff Moore - Chief Sales Officer, Artsy	l Technologies	Rob Davis - Senior Director, Product Management, SPS Commerce Gri						
	TRACK 1 Grand Ballroom A	TRACK 2 Garden 1-2	TRACK 3 Garden 3	TRACK 4 Pacific Room	WORKSHOP Salon VII-VIII	SAP FEEDBACK FORUM Salor				
11:10 AM					The Future of Item Management: Taking the Pain Out of Exchanging Product Data Gene Schneider - Vice President, Product, SPS Commerce Nick Schwalbach - Senior Product Manager, Assortment & Sourcing, SPS Commerce	SAP FEEDBACK FORUM Salon				
	Discover What's New in Business One 9.3 Idit Saguey - Local Product Expert,	SAP Flexibility Molds with Blue Trading through Complete Business Model Change Alfredo Alvarado - Chief Executive	Garden 3 Lessons Learned in Our Journey of Automating Reporting from Crystal to SSRS Joe Leimer - Technology Director, Design Resources, inc. Brett Lambert - Database Administrator, Design Resources,	Achieving Operational Excellence Through Seamlessly Integrated E-Commerce Georgie Scicluna - Operations & Systems Manager, Murray River Organics Giuseppe lanni - Director, Business	The Future of Item Management: Taking the Pain Out of Exchanging Product Data Gene Schneider - Vice President, Product, SPS Commerce Nick Schwalbach - Senior Product Manager, Assortment & Sourcing,	SAP FEEDBACK FORUM Salon Business One Local Best Practice for US & Canada Ari Schapira - Director, Product Management, SAP Andreas Wolfinger - Vice President, Head of Product &				
11:10 AM	Discover What's New in Business One 9.3 Idit Saguey - Local Product Expert, SAP Live Dashboards Provide Updated KPIs Across the Business Thomas Mason - Vice President,	SAP Flexibility Molds with Blue Trading through Complete Business Model Change Alfredo Alvarado - Chief Executive Officer, Blue Trading, LLC Kill the Clipboard! How Vision Engravers Saved Over \$22K per Year with Barcode Scanning Joe Ivanenok - President, Vision Engraving & Routing Systems Scott McKenzie - Regional Sales Manager, RFgen Software	Lessons Learned in Our Journey of Automating Reporting from Crystal to SSRS Joe Leimer - Technology Director, Design Resources, Inc. Brett Lambert - Database Administrator, Design Resources, Inc. The Medina Dairy Chronicles: Mobility & Cloud Yield Success with Enterpryze Bilal Yasen - Operations Director, Medina Dairy Morgan Browne - Chief Executive,	Achieving Operational Excellence Through Seamlessly Integrated E-Commerce Georgie Scicluna - Operations & Systems Manager, Murray River Organics Giuseppe Ianni - Director, Business Development, Sana Commerce Getting the Most Out of Your Partnership Darek Nitron - Senior Manager, Customer Relations Business One	The Future of Item Management: Taking the Pain Out of Exchanging Product Data Gene Schneider - Vice President, Product, SPS Commerce Nick Schwalbach - Senior Product Manager, Assortment & Sourcing,	SAP FEEDBACK FORUM Salon Business One Local Best Practice for US & Canada Ari Schapira - Director, Product Management, SAP Andreas Wolfinger - Vice President, Head of Product &				
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12:40 PM 12:40 PM 2:00 PM	Discover What's New in Business One 9.3 Idit Saguey - Local Product Expert, SAP Live Dashboards Provide Updated KPIs Across the Business Thomas Mason - Vice President, Corporate Strategy, OCuSOFT, Inc. Lunch & Exhibition Viewing Sponso Demo Theater Business One Out of the Box Usability M. Cristina Ramirez - SAP Administrator, Gaumard Scientific See How Artemide North America	SAP Flexibility Molds with Blue Trading through Complete Business Model Change Alfredo Alvarado - Chief Executive Officer, Blue Trading, LLC Kill the Clipboard! How Vision Engravers Saved Over \$22K per Year with Barcode Scanning Joe Ivanenok - President, Vision Engraving & Routing Systems Scott McKenzie - Regional Sales Manager, RFgen Software red by HighJump TrucCommerce The '70s Called They Want Their Terry Carlton - Strategic Alliance Mai	Lessons Learned in Our Journey of Automating Reporting from Crystal to SSRS Joe Leimer - Technology Director, Design Resources, Inc. Brett Lambert - Database Administrator, Design Resources, Inc. The Medina Dairy Chronicles: Mobility & Cloud Yield Success With Enterpryze Bilal Yaseen - Operations Director, Medina Dairy Morgan Browne - Chief Executive, Enterpryze Tax System Back nager, Avalara Record Nobile - M SAP Business On Miguel Juliao - Finance Director, Interglass People & Business One Sean Lavin - President, Aircom Instrumentation, Ltd. Instrumentation, Ltd	Achieving Operational Excellence Through Seamlessly Integrated E-Commerce Georgie Scicluna - Operations & Systems Manager, Murray River Organics Giuseppe Ianni - Director, Business Development, Sana Commerce Getting the Most Out of Your Partnership Darek Niton - Senior Manager, Customer Relations Business One NA, SAP Does Mainstream: Will Your Business Sanager, Channel Partner Sales, e, DiCentral The Cloud is Driving Digital Transformation: How to Adapt for the Realities of Cloud Michael Cardi - Channel Enablemen	The Future of Item Management: Taking the Pain Out of Exchanging Product Data Gene Schneider - Vice President, Product, SPS Commerce Nick Schwalbach - Senior Product Manager, Assortment & Sourcing, SPS Commerce Ink Travel Expenses? Seamless In Business One! Wesley Honorato - Business D How to Use Business One to Perform Month End Closing and Prepare Banking Reports for Your Company	SAP FEEDBACK FORUM Salos Business One Local Best Practice for US & Canada Ari Schapira - Director, Product Management, SAP Andreas Wolfinger - Vice President, Head of Product & Solution Management, SAP Grand Ballroom Artegration Between Concur & Development Senior Specialist, SAP				
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Conference Schedule

	Conference Da	y 3 - Wednesda	y, October 25						
7:30 AM	Breakfast & Exhibition Viewing Sp	Grand Ballroom E							
8:30 AM	Welcome Gr								
8:40 AM	Keynote	Stress Management for Small Bus Joe Burton - Chief Executive Office							
9:20 AM	Keynote	Business One Expert Panel Alex Rooney - Vice President, Visi Finn Backer - Global Vice Presider Reed Johnson - Executive Vice Pr Chrissy Mathison - Senior Director	Grand Ballroon						
	Refreshments & Exhibition Viewing								
9:55 AM	Demo Theater	Solving Warehouse Woes with LISA Eric Moreau - Vice President, Global		Have You Connected the Factory Floor to the Rest of the Business? Martin Gore – Marketing Director, Produmex Grand Ballroom E					
	TRACK 1 Grand Ballroom A	TRACK 2	TRACK 3	TRACK 4	WORKSHOP Salon VII-VIII	SAP FEEDBACK FORUM Salon			
10:55 AM	Tips & Tricks for Inventory Management Andres Castrillon - President, Consensus International	8 Years With Minimal Add-ons: CommUSA's Success Through Mastering Queries Tami Beverson - Controller, CommUSA	Ram Products' Journey to Full Mobility with Business One HANA & Pepperi James Shotts - Operations Manager, Ram Products Ofer Yourvexl - Chief Executive Officer, Pepperi	Top 7 Sizzling Analytics Tricks with Business One Patrick Sims - Senior Director, Global CoE for Analytics, SAP	Business One Training: Queries in Business One (Basics & More) Carl Lewis - Chief SAP Business One Ambassador, Vision 33	Business One Productivity & Usability Ari Schapira - Director, Product Management, SAP Andreas Wolfinger - Vice President, Head of Product & Solution Management, SAP			
11:45 AM	How Industry Specific, Process Manufacturing Software Facilitates Exponential Corporate Growth Christian Jones - Procurement/ERP Manager, Bar Bakers, LLC George Yankovich - SAP Business Practice Manager, BatchMaster Software	National Distributor Transforms with Business One David Drishpon - Chief Operating Officer, Ceramic Technics, Ltd.	Tips & Tricks for Your Sales Process Cesar Aviles - SAP Business One Senior Consultant/Services Lead, Clients First	Visibility & Data in Business One Help Andes Global Trading Meet Our Brand Promise Sandy Almeida - Project Manager, Andes Global Trading					
	Lunch & Exhibition Viewing Sponsored by third wave								
12:25 PM	Demo Theater	A Walk Through the Warehouse v Barcoding & Mobile Solutions for Vanessa Virchow - Senior ERP Cor RFgen Software	Business One Usability Ti	anni - Director, Business Development, Michael Hollinger - Vice President, WiSys					
1:45 PM	Reportapalooza: Featuring a Stellar Line Up of Reporting Tools & Options Richard Duffy - Community Evangelist & Subject Matter Expert, ASUG	Process Orders Seven Times Faster with Web-Based Services & DI Server Thomas Mason - Vice President, Corporate Strategy, OCUSOFT, Inc.	How Business One Improved Our Efficiency & Growth Anthony Flores - Operations, Compliance Poster Company	Livecoding: Service Layer + ReactJS Daniel Phelps - Applications Developer, HTRI	Crystal Reports: A Beginner's Journey John-Michael Davis - President, Tiger-Sheep				
2:35 PM	Supply Chain Synchronicity with Business One Angie Bartley - AR/AP & Operations Manager, CandyRific	Mirror Images: How We Avoided a Double Entry System Cathy Krause - EDI Manager, ALLPRO Corp.	Uncovering Business One's Full Capability Before Investing in Third Party Add-ons Michael Lieber - Business Systems Analyst, Magnum Oil Tools	Establishing a High Performance Culture Empowers Continuous Improvements Milena Radakovic - President, Nexus Exhibits					
	Refreshments & Exhibition Viewing					Grand Ballroom			
3:15 PM	Demo Theater	EBizCharge: Automate Payment A Erika Williams - Director, Strategio	Acceptance Within Business One Partnerships, Century Business Solu		Core Project Management in Busin Channel Manager, Eralis				
	Keynote Business One in the Next 20 Years: A Platform for Growth Cindy Jutras - President, Mint Jutras Grand Ballroor								

Business One End-user Session

Workshop