

Conference Schedule

Conference Day 1 - Monday, October 23

1:00 PM	Lunch				
2:00 PM	Welcome from ASUG				
2:15 PM	Keynote	SAP & Business One: Empowering Your Business in the Digital Economy Barry Padgett - President SMB, SAP Luis Murguia - Business One SVP & General Manager, SAP			
	TRACK 1:	TRACK 2:	TRACK 3:	WORKSHOP:	WORKSHOP:
3:10 PM	Go-Live Plus One Year With No Pain Geoff Garland - Controller, Transpacific Foods	Leveraging Business One to Greatest Effect for All Stakeholders Jason Simons - Chief Operating Officer, Innovative Communication Systems Mike Foster - Chief Product Officer, Third Wave Business Solutions	Tips & Tricks for Finance M. Cristina Ramirez - SAP Administrator, Gaumard Scientific	Beginner Crystal Reports John-Michael Davis - President, Tiger-Sheep	Taking Your Business One Deployment to the Cloud: It's Not 'If' But 'When & How' Richard Duffy - SMB ERP Expert
4:00 PM	Automating Business Processes for Better Customer Communication Jim Ethell - Vice President Finance & Systems, Pipedream Products	How Sunset Healthcare Transformed Their Payment Processing with AR Automation Brad Sherman - Chief Operating Office & Chief Financial Officer, Sunset Healthcare Tom Berdan - Chief Marketing Officer, DadeSystems	Integration Framework of Business One: Demonstrating Best Practices Nicolas Fuchs - Senior Solution Expert, SAP		
4:50 PM	Keynote	Explosive Growth & A Scalable Future KC Holiday - President, QALO			
5:10 PM	Welcome Reception				

Conference Day 2 - Tuesday, October 24

7:30 AM	Breakfast & Exhibition Viewing				
8:30 AM	Welcome from Platinum Sponsors: Vision33 & SPS				
8:45 AM	Keynote	Business One Product Roadmap Finn Backer - Global Vice President Business One Unit, SAP			
9:30 AM	Keynote	Growing Your Business The Honest Way Lucy Postins - Founder & Chief Integrity Officer, The Honest Kitchen			
10:10 AM	Refreshments & Exhibition Viewing				
	Demo Theater	Digitize Your Business & Maximize Your Business One ROI Jeff Moore - Chief Sales Officer, Artsyl Technologies		SPS Commerce Point-of-Sale Analytics for Business One Rob Davis - Senior Director Product Management, SPS Commerce	
	TRACK 1:	TRACK 2:	TRACK 3:	TRACK 4:	WORKSHOP:
11:10 AM	Discover What's New in Business One 9.3 Idit Saguey - Local Product Expert, SAP	SAP Flexibility Molds with Blue Trading through Complete Business Model Change Alfredo Alvarado - CEO, Blue Trading LLC	Lessons Learned in Our Journey of Automating Reporting from Crystal to SSRS Joe Leimer - Technology Director, Design Resources Inc Brett Lambert - Database Administrator, Design Resources Inc	Achieving Operational Excellence Through Seamlessly Integrated E-Commerce Georgie Scicluna - Operations & Systems Manager, Murray River Organics Giuseppe Ianni - Director Business Development, Sana Commerce	Analytics for Everyone: A Practical Guide to Creating Business Dashboards Robert Peterson-Wakeman - Relationship Manager, ProjectLine Solutions Gerwyn Begonia - Relationship Manager, ProjectLine Solutions
12:00 PM	Live Dashboards Provide Updated KPIs Across the Business Thomas Mason - Vice President Corporate Development, OCUSOFT	Using the Power of Excel as a Reporting Tool for Business One Miguel Juliao - Finance Director, Interglass	The Medina Dairy Chronicles: Mobility & Cloud Yield Success with Enterprize Bilal Yaseen - Operations Director, Medina Dairy Morgan Browne - Chief Executive, Enterprize	Getting the Most Out of Your Partnership Derek Niton - Senior Manager Customer Relations Business One NA, SAP	
12:40 PM	Lunch & Exhibition Viewing				
	Demo Theater	The '70s Called... They Want Their Tax System Back Terry Carlton - Strategic Alliance Manager, Avalara	Drop Shipping Goes Mainstream: Will Your Business Sink or Swim? Rocco Nobile - Director Channel Sales SAP Business One, DiCentral	Travel Expenses? Seamless Integration Between Concur & Business One! Wesley Honorato - Business Development Senior Specialist, SAP TBD Concur	
2:00 PM	Business One Out of the Box Usability M. Cristina Ramirez - SAP Administrator, Gaumard Scientific	A Non-Trivial SQL-to-HANA Migration: Inception to Cutover Daniel Phelps - Applications Developer, HTRI	Kill the Clipboard! How Vision Engravers Saved Over \$22K per Year with Barcode Scanning Joe Ivanenok - President, Vision Engraving & Routing Systems Scott McKenzie - Regional Sales Manager, RFgen Software	The Cloud is Driving Digital Transformation: How to Adapt for the Realities of Cloud Michael Cardli - Channel Enablement & Solution Expert, SAP	Month End Closing & Preparing Banking Reports for Your Company Sheryl Nocera - Senior Consultant, Long Business Systems, Inc. (LBSI) Keith Taylor - Vice President, Long Business Systems, Inc. (LBSI)
2:50 PM	Business One, WMS & EDI: A Cost Savings Trifecta Elisabeth Salvo - Director of HR & Finance, Prestilux Inc. Eric Moreau - Vice President of Global Channels, N'ware Technologies Inc. Rocco Nobile - Channel Partner Sales Manager, DI Central	Best Practices & Ideas: Migrating Business One From SQL to HANA Chris Walker - IT Manager, HTRI Carl Lewis - Chief SAP Business One Ambassador, Vision33	People & Business One Sean Lavin - President, Aircom Instrumentation Ltd.	Tips & Tricks: Maximizing CRM Capabilities Gerwyn Begonia - Relationship Manager, ProjectLine Solutions	
3:30 PM	Refreshments & Exhibition Viewing				
	Demo Theater	A Global Commerce Network with Integrated Warehouse Management Adam Hince - Product Manager, TrueCommerce a HighJump Company Chris Barnes - Solution Consultant, HighJump		Unlock the Full Potential of Your Online Business with k-eCommerce Ryan Burnham - Technical Sales Manager, k-eCommerce	
4:30 PM	Special Guest Keynote	The SUP Crossing: Go the Distance One Stroke at a Time Chris Bertish - IMPOSSIBLE: Professional Speaker, Best Selling Author, Film Director, Waterman & Adventurer			
5:15 PM	Evening Reception				

Conference Day 3 - Wednesday, October 25

7:30 AM	Breakfast & Exhibition Viewing				
8:30 AM	Welcome				
8:40 AM	Keynote	Stress Management for Small Business Execs Joe Burton - CEO & Founder, Whil Concepts Inc.			
9:20 AM	Keynote	Business One Expert Panel			
9:55 AM	Refreshments & Exhibition Viewing				
	Demo Theater	Solving Warehouse Woes with LISA WMS Eric Moreau - Vice President Global Channels, N'ware	Have You Connected the Factory Floor to the Rest of the Business? Martin Gore - Marketing Director, Prodimex		
	TRACK 1:	TRACK 2:	TRACK 3:	TRACK 4:	WORKSHOP:
10:55 AM	Tips & Tricks for Inventory Management Andres Castrillon - President, Consensus International	8 Years With Minimal Add-ons: CommUSA's Success Through Mastering Queries Tami Beverson - Controller, CommUSA	Ram Products' Journey to Full Mobility with Business One HANA & Pepperi James Shotts - Operations Managers, Ram Products Ofer Yourvexel - CEO, Pepperi	Top 7 Sizzling Analytics Tricks with Business One Julie Ingram - Senior Director SAP Analytics, Business Intelligence, SAP Ina Felsheim - Senior Director Solution Management, Business Intelligence, SAP	Business One Training: Queries in Business One (Basics & More) Carl Lewis - Chief SAP Business One Ambassador, Vision 33
11:45 AM	How Industry Specific, Process Manufacturing Software Facilitates Exponential Corporate Growth Christian Jones - Procurement/ERP Manager, Bar Bakers LLC George Yankovich - SAP Business Practice Manager, BatchMaster Software	Ceramic Technics Grows Into SAP David Drishpon - Chief Operating Officer, Ceramic Technics Ltd	Tips & Tricks for Your Sales Process Cesar Aviles - SAP Business One Senior Consultant/Services Leads, Clients First	Visibility & Data in Business One Help Andes Global Trading Meet Our Brand Promise Sandy Almeida - Project Manager, Andes Global Trading	
	Lunch & Exhibition Viewing				
12:25 PM	Demo Theater	A Walk Through the Warehouse with RFgen Barcoding & Mobile Solutions for Business One Vanessa Virchow - Senior ERP Consultant, RFgen Software	Out of Stock: Now What? B2B Web Store Usability Tips Giuseppe Ianni - Director of Business Development, Sana Commerce	Streamlining Your Warehouse with WMS Solutions That Are Scalable & Flexible Michael Hollinger - Vice President, WISys	
1:45 PM	Reportapalooza: Featuring a Stellar Line Up of Reporting Tools & Options Richard Duffy - SMB ERP Expert	Process Orders Seven Times Faster with Web-Based Services & DI Server Thomas Mason - Vice President Corporate Development, OCUSOFT	How Business One Improved Our Efficiency & Growth Anthony Flores - Operations, Compliance Poster Company	Livecoding: Service Layer + ReactJS Daniel Phelps - Application Developer, HTRI	The Future of Item Management: Taking the Pain Out of Exchanging Product Data Gene Schneider - Vice President of Product, SPS Commerce Nick Schwalbach - Senior Product Manager for Assortment & Sourcing, SPS Commerce
2:35 PM	Supply Chain Synchronicity with Business One Angie Bartley - AR/AP & Operations Manager, CandyRific	Mirror Images: How We Avoided a Double Entry System Cathy Krause - EDI Manager, ALLPRO Corporation	Uncovering Business One's Full Capability Before Investing in Third Party Add-ons Michael Lieber - Business Systems Analyst, Magnum Oil Tools	Establishing a High Performance Culture Empowers Continuous Improvements Milena Radakovic - President, Nexus Exhibits	
3:15 PM	Refreshments & Exhibition Viewing				
	Demo Theater	EBizCharge: Automate Payment Acceptance Within Business One Steven Wolfson - Senior Business Relationship Manager, Century Business Solutions			
4:05 PM	Keynote	Business One in the Next 20 Years: A Platform for Growth Cindy Jutras - President, Mint Jutras			
4:40 PM	Conference Closes				

Business One End-user Session

Workshop

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