

Arrival Day - Sunday, Oct. 27					
3:30 p.m.	Registration Opens				
5:00 - 6:00 p.m.	Welcome Reception				
Conference Day 1 - Monday, Oct. 28					
7:15 - 8:15 a.m.	Breakfast & Exhibition Viewing				
8:15 - 8:30 a.m.	Keynotes	Welcome and Opening Remarks Geoff Scott - CEO, ASUG			
8:30 - 9:00 a.m.		ISlide's Use of Innovation with Business One in the Cloud to Reach New Customers Justin Kittredge - President, CEO, and Janitor, ISlide Inc.			
9:00 - 9:45 a.m.		SAP Business One: Delivering on the Intelligent Enterprise Finn Backer - Global Vice President, SAP Business One, SAP			
9:45 - 10:45 a.m.	Refreshments & Exhibition Viewing Speed Networking				
	Demo Theater <i>Session One: 9:50 - 10:10 a.m.</i> <i>Session Two: 10:15 - 10:35 a.m.</i>	Identifying Cross-selling and Upselling Opportunities for your Business Page Schrock - Solutions Consultant, Phocas Software	Driving Growth and ROI with SAP Business One-Integrated E-Commerce Rob Cook - Business Development Manager, K-eCommerce		
	TRACK 1: MASTERING FINANCIALS	TRACK 2: STRATEGIC AND PRACTICAL IT	TRACK 3: OPERATIONAL EXCELLENCE	TRACK 4: SAP AND PARTNER TRAINING	SAP FEEDBACK EXCHANGE
10:45 - 11:25 a.m.	ISlides's Comprehensive Approach to B2B Management Drives Customers and Revenue Paul Gibson - COO, ISlide Ed Arboleda - COO, Focused Impressions	Reinventing Your Business with SAP Cloud-based Solutions Stephen Davis - COO, Bare ALE, Inc.	From Chaos to Harmony: How Favorite Fishing Managed Explosive Growth Across Three Brands Sean Crowley - Business Consultant - ERP and Direct Integration, Favorite Fishing & Googan Baits	The New Play on RMA (Return Material Authorization) Gerwyn Begonia - Relationship Manager, ProjectLine Solutions	Cloud Deployment and Analytics Tools Ari Schapira - Chief Product Owner, SAP Thomas Olds - Early Adopter Care, Market Introduction Americas, SAP
11:35 - 12:15 p.m.	Enjoying the Automated Life Joe Leimer - Senior Director of Technology, Design Resources Inc. Grant Steidham - Senior Channel Manager, SPS Commerce	SAP Business One Tips and Tricks Cristina Ramirez - SAP Manager, Gaumard Scientific	How Corporate Culture Can Make or Break Your SAP Innovation Strategy Tim Guest - Managing Director, Zoedale Ltd.	Free Training and Education Available for Your Users from SAP Idit Saguey - Solution Expert, SAP Darek Niton - Senior Manager Customer Relations North America, SAP	
12:15 - 1:30 p.m.	Lunch & Exhibition Viewing Women Connect Luncheon <i>Sponsored by Third Wave Business Systems</i>				
	Demo Theater <i>Session One: 12:45 - 1:05 p.m.</i> <i>Session Two: 1:10 - 1:30 p.m.</i>	Affordable Self-Service Business Intelligence for SAP Business One Corey Mendelsohn - President, NewIntelligence	Improve your Shipping Process with an Integrated Solution Caroline Rua - VP of Marketing and Sales, V-Technologies, LLC		
1:30 - 2:10 p.m.	Oh the Places You Will Go With Boyum Usability Jeff Ruffini - VP of Service and Deliver, Dynamic Computer Corporation	I'm New to SAP Business One, How Do I...? Tonya Foust - Lead Application Developer, Sunset Healthcare Solutions	No More Hand Keying Orders! Dustin Lewis - Applications Architect, Design Resources, Inc.	Take Your SAP Business One Warehouse and Bin Locations Mobile Rosi Coronado - Channel Enabler, Boyum Solutions Ralph Hess - Channel Manager, Boyum Solutions	Versions and Upgrades - Upcoming and Current Features Ari Schapira - Chief Product Owner, SAP Thomas Olds - Early Adopter Care, Market Introduction Americas, SAP
2:20 - 3:00 p.m.	What Cloud Can Do for Your Finance Operations Richard Duffy - CEO and Founder, SMB Solutions Cloud Services	Use Machine Learning to Power Business Intelligence with SAP Analytics Cloud Alex Kowalewski - Application Engineer, Heat Transfer Research Inc. Chris Walker - Director of Business Applications and Information Technology, Heat Transfer Research Inc.	Redi Bag Targets Transportation Savings Using SAP Business One UDO Capabilities Daryl Danielowicz - VP of Operations, Redi Bag USA Giancarlo Fransvea - VP of Technology, Redi Bag USA	Emerging Workforce Reverse Panel with Saint Vincent College SAP Business One Students Saint Vincent SAP Business One Certification Program	
3:00 - 4:00 p.m.	Refreshments & Exhibition Viewing				
	Demo Theater <i>Session One 3:05 - 3:25 p.m.</i> <i>Session Two 3:30 - 3:50 p.m.</i>	P2P One: Streamline Procurement with Sapphire's Robust, Cloud-Based Solution Caroline Parkinson - Solutions Expert and Business Development, Sapphire Systems	Automate Payment Acceptance within SAP Business One Matt Rogers - Senior Business Relations Manager, Century Business Solutions.		
4:00 - 4:50 p.m.	Special Guest Keynote	Because I Said I Would Amanda Messer - Co-founder, because i said i would			
4:50 - 7:00 p.m.	Evening Reception				

Conference Day 2 - Tuesday, Oct. 29

8:00 - 9:00 a.m.	Breakfast & Exhibition Viewing					
9:00 - 9:35 a.m.	Keynotes	Building an Accountability Culture of Learning and Innovative Thinking Milena Radakovic - President, Nexus Exhibits				
9:35 - 10:10 a.m.		An Extensible Platform for Growth: SAP Propels Your Business Forward Rainer Zinow - SVP Product Development Business One and ByDesign, SAP				
10:10 - 11:10 a.m.	Refreshments & Exhibition Viewing					
	Demo Theater <i>Session One: 10:15 - 10:35 a.m.</i> <i>Session Two: 10:40 - 11:00 a.m.</i>	A Single Version of the Truth with Boyum Dashboards Rosi Coronado - Channel Enabler, Boyum Solutions		Maximize your SAP Business One Investment with Integrated E-Commerce Giuseppe Ianni - VP of Sales North America, Sana Commerce		
	TRACK 1: MASTERING FINANCIALS	TRACK 2: STRATEGIC AND PRACTICAL IT	TRACK 3: OPERATIONAL EXCELLENCE	TRACK 4: SAP AND PARTNER TRAINING	TRACK 5: REPORTING AND ANALYTICS	SAP FEEDBACK EXCHANGE
11:10 - 11:50 a.m.	Small Firm that Packs a Punch: Budgeting, Forecasting, and Modeling with BI360 Gabrielle Gutierrez - SVP and Head of FP&A, First Eagle Investment Management	Security Best Practices: Managing your Business One Deployment Richard Duffy - CEO and Founder, SMB Solutions Cloud Services	How a Wholesale Distributor Doubles Its Efficiency with WiSys James Shotts - Director of Operations, Ram Products Michael Hollinger - CEO and Co-Founder, WiSys	Digital Transformation: Why Should I Care? Carl Lewis - Chief SAP Business One Ambassador, Vision33	Data Analytics Out of the Box: Continuous Improvement at Gaumard Scientific Cristina Ramirez - SAP Manager, Gaumard Scientific	Intelligent Enterprise: Digital Tools & Capabilities Ari Schapira - Chief Product Owner, SAP Thomas Olds - Early Adopter Care, Market Introduction Americas, SAP
12:00 - 12:40 p.m.	Improving Cash Flow & Customer Service While Reducing Costs with AR Automation Tom Berdan - CMO, DadeSystems	The Power of Automated Business Process Bob Ramsey - Project Manager, Bailey's Inc	Make a Splash and Jump Right in to MRP Dustin Jeffers - Head of Operations, Saltwater Brewery	CRM for More than Just your Sales Team: Managing Customers Inside and Out Derin Hildenbrandt - CEO ProjectLine Solutions, Inc	Delivering on the Promise of Reliable, Self-Service Business Intelligence Dennis Daoust - VP of Operations and Supply Chain, Arani Corey Mendelsohn - President, NewIntelligence	
12:40 - 2:00 p.m.	Lunch & Exhibition Viewing					
	Demo Theater <i>Session One: 12:45 - 1:05 p.m.</i> <i>Session Two: 1:10 - 1:30 p.m.</i>	Automating Document Based Financial Business Processes David Rak - Regional Partner Manager, Artsyl Technologies, Inc		Pre-built Data Modeling, Scenario Planning, Dashboards with BudgetEngine Jack Yu - CEO, AppComputing		
2:00 - 2:35 p.m.	Keynotes	The Engagement Trifecta: Beat the Odds and Create a Winning Culture Julie Ann Sullivan - Workplace Culture Expert and CEO, Learning Never Ends				
2:35 - 3:15 p.m.		The SAP Business One Road Map: Version 10.0 Features and Capabilities Idit Saguey - Solution Expert, SAP				
3:25 - 4:05 p.m.	Enhancing the Customer Experience with E-Commerce: A Detroit Speed Success Story Kyle Tucker - President, Detroit Speed Rob Cook - Business Development Manager, k-eCommerce	Using Built In Control Structures to Drive Best Practices and Process Flows John-Michael Davis - President, Tiger Sheep LLC	How Laptop Plaza Has Transformed Its Business with SAP Business One Louis Vasz - COO, Laptop Plaza	Connecting People and Process to SAP Business One Mike Foster - Chief Product Officer, Third Wave Business Systems	Advanced SQL Queries: Business Intelligence from Your Intelligence Daniel Phelps - Application Developer, HTRI Inc.	
4:15 - 5:00 p.m.	E-Commerce Helped this Distributor Drive More Business - But Where Are They Now? Jason Hummert - Director of Marketing, Hummert International Giuseppe Ianni - VP of Sales North America, Sana Commerce	Make Your Own SAP Business One Video Training: Tips, Tricks, and Techniques Steve Lipton - CIO, Scientific Device Laboratory	International SAP Business One Intercompany Integration Challenges Chhaya Gala - Global IT Manager, MES	Inventory and Stock Insights: Improving Your Purchasing Decisions Page Schrock - Solutions Consultant, Phocas Software John Sefton - Solutions Consultation, Phocas Software	SAP Analytics Cloud: Tips & Tricks Moty Moshin - Senior Business Development and Solution Expert, SAP Tiran Mendis - VP, Sapphire Systems	
5:00 p.m.	Closing Remarks and Networking Session					

Workshops - Wednesday, Oct. 30

* Workshops are optional, an additional cost, and separately bookable. Visit biz.one for more information.

7:30 - 8:00 a.m.	Breakfast for workshop attendees			
	WORKSHOP 1*	WORKSHOP 2*	WORKSHOP 3*	WORKSHOP 4*
8:00 - 12:00 p.m.	Your Action Plan for Upgrading to Your Next Version of Business One Richard Duffy - CEO and Founder, SMB Solutions Cloud Services	Business One Integration Framework (B1IF): Making the Most of SAP's Toolbox Nicolas Fuchs - Global SMB Integration, SAP	Advanced Queries and Mastering Crystal Reports Cesar Aviles - Practice Manager, Clients First Business Solutions	Intelligent Enterprise and Experience Management for SMEs - Detailed Steps You Can Take Now! Moty Moshin - Senior Business Development and Solution Expert, SAP