



Arrival Day - Sunday, Oct. 27					
3:30 p.m.	Registration Opens				White River Foyer
5:00 - 6:00 p.m.	Welcome Reception				White River EF
Conference Day 1 - Monday, Oct. 28					
7:15 - 8:15 a.m.	Breakfast & Exhibition Viewing <i>Sponsored by</i> 				White River J
8:15 - 9:40 a.m.	Keynotes	Welcome and Opening Remarks Geoff Scott - CEO, ASUG			
		ISlide's Use of Innovation with Business One in the Cloud to Reach New Customers Justin Kittredge - President, CEO, and Janitor, ISlide Inc.			
		An Extensible Platform for Growth: SAP Propels Your Business Forward Rainer Zinow - SVP Product Development Business One and ByDesign, SAP			
9:40 - 10:45 a.m.	Refreshments & Exhibition Viewing Speed Networking				White River J
	Demo Theater <i>Session One: 9:50 - 10:10 a.m.</i> <i>Session Two: 10:15 - 10:35 a.m.</i>	Identifying Cross-selling and Upselling Opportunities for your Business John Sefton - Solution Consultant, Phocas	Driving Growth and ROI with SAP Business One-Integrated E-Commerce Rob Cook - Business Development Manager, k-eCommerce		
	TRACK 1: MASTERING FINANCIALS <i>White River A-D</i>	TRACK 2: STRATEGIC AND PRACTICAL IT <i>White River G</i>	TRACK 3: OPERATIONAL EXCELLENCE <i>White River H</i>	TRACK 4: SAP AND PARTNER TRAINING <i>White River I</i>	SAP FEEDBACK EXCHANGE <i>Room 104</i>
10:45 - 11:25 a.m.	ISlides's Comprehensive Approach to B2B Management Drives Customers and Revenue Paul Gibson - COO, ISlide Ed Arboleda - COO, Focused Impressions	Reinventing Your Business with SAP Cloud-based Solutions Stephen Davis - COO, Bar ALE, Inc.	From Chaos to Harmony: How Favorite Fishing Managed Explosive Growth Across Three Brands Sean Crowley - Business Consultant - ERP and Direct Integration, Favorite Fishing & Googan Baits	The New Play on RMA (Return Material Authorization) Gerwyn Begonia - Senior Solutions Advisor, ProjectLine Solutions	
11:35 - 12:15 p.m.	Enjoying the Automated Life with Full-Service EDI Joe Leimer - Senior Director of Technology, Design Resources Inc. Grant Steidham - Senior Channel Manager, SPS Commerce	SAP Business One Tips and Tricks Cristina Ramirez - SAP Manager, Gaumard Scientific	How Corporate Culture Can Make or Break Your SAP Innovation Strategy Tim Guest - Managing Director, Zoedale Ltd.	How to Work Together With Your Partner...But Separately Idit Saguey - Product Expert, SAP Darek Niton - Senior Manager Customer Relations North America, SAP	Cloud Deployment and Analytics Tools Ari Schapira - Chief Product Owner, SAP Tom Olds - Program Manager, Market Introduction Americas, SAP
12:15 - 1:15 p.m.	Women Connect Luncheon	<i>Sponsored by</i> 			Room 104
12:15 - 1:30 p.m.	Lunch & Exhibition Viewing				
12:45 - 1:30 p.m.	Demo Theater <i>Session One: 12:20 - 12:40 p.m.</i> <i>Session Two: 12:45 - 1:30 p.m.</i>	Affordable Self-Service Business Intelligence for SAP Business One Corey Mendelsohn - President, NewIntelligence		Improve your Shipping Process with an Integrated Solution Caroline Rua - VP of Marketing and Sales, V-Technologies, LLC	
1:30 - 2:10 p.m.	Oh, the Places You'll Go Jeff Ruffini - VP of Solution Delivery, Dynamic Computer Corporation	I'm New to SAP Business One, How Do I...? Tonya Foust - Lead Application Developer, Sunset Healthcare Solutions	No More Hand Keying Orders! Dustin Lewis - Applications Architect, Design Resources, Inc.	Take Your SAP Business One Warehouse and Bin Locations Mobile Rosi Coronado - Channel Enabler, Boyum Solutions Ralph Hess - Channel Manager, Boyum Solutions Mads Harding - VP Channel Sales, GM Americas, Boyum Solutions	Versions and Upgrades - Upcoming and Current Features Ari Schapira - Chief Product Owner, SAP Tom Olds - Program Manager, Market Introduction Americas, SAP Andreas Wolfinger - VP, SAP Business One, Head of Product/ Solution Management, SAP SE
2:20 - 3:00 p.m.	What Cloud Can Do for Your Finance Operations Richard Duffy - CEO and Founder, SMB Solutions Cloud Services Pty Ltd	Use Machine Learning to Power Business Intelligence with SAP Analytics Cloud Alex Kowalewski - Application Engineer, Heat Transfer Research Inc. Chris Walker - Director of IT and Business Applications, Heat Transfer Research Inc.	Redi Bag Targets Transportation Savings Using SAP Business One UDO Capabilities Daryl Danielowicz - VP of Operations, Redi Bag USA Giancarlo Fransvea - VP of Technology, Redi Bag USA	Emerging Workforce Reverse Panel with Saint Vincent College SAP Business One Students Saint Vincent SAP Business One Certification Program	
	Refreshments & Exhibition Viewing				
3:00 - 4:00 p.m.	Demo Theater <i>Session One 3:05 - 3:25 p.m.</i> <i>Session Two 3:30 - 3:50 p.m.</i>	P2P One: Streamline Procurement with Sapphire's Robust, Cloud-Based Solution Caroline Parkinson - Sales Executive, Sapphire Systems		Automate Payment Acceptance within SAP Business One Matt Rogers - Senior Business Relations Manager, Century Business Solutions/Ebiz Charge	
4:00 - 4:50 p.m.	Special Guest Keynote	Because I Said I Would Amanda Messer - Co-founder, because i said i would			
4:50 - 7:00 p.m.	Evening Reception				
7:30 - 10:30 p.m.	Biz.ONE Social				

Conference Day 2 - Tuesday, Oct. 29						
7:45 - 8:45 a.m.	Breakfast & Exhibition Viewing					White River EF
8:45 - 10:05 a.m.	Keynotes	Building an Accountability Culture of Learning and Innovative Thinking Milena Radakovic - President, Nexus Exhibits				White River A-D
		The Intelligent Enterprise Opportunity for SAP Business One Users Finn Backer - Global VP, SAP Business One, SAP				
10:05 - 11:10 a.m.	Refreshments & Exhibition Viewing					White River EF
	Demo Theater Session One: 10:15 - 10:35 a.m. Session Two: 10:40 - 11:00 a.m.	A Single Version of the Truth with Boyum Dashboards Rosi Coronado - Channel Enabler, Boyum Solutions Mads Harding - VP Channel Sales - GM Americas, Boyum Solutions		Maximize your SAP Business One Investment with Integrated E-Commerce Giuseppe Ianni - VP of Sales North America, Sana Commerce		
	TRACK 1: MASTERING FINANCIALS White River A-D	TRACK 2: STRATEGIC AND PRACTICAL IT White River G	TRACK 3: OPERATIONAL EXCELLENCE White River H	TRACK 4: SAP AND PARTNER TRAINING White River I	TRACK 5: REPORTING AND ANALYTICS White River J	SAP FEEDBACK EXCHANGE Room 104
11:10 - 11:50 a.m.	Grow your Business Faster with Advanced Budgeting and Forecasting Stephanie Gamber - VP of Solution Engineering, Solver	Security Best Practices: Managing your Business One Deployment Richard Duffy - CEO and Founder, SMB Solutions Cloud Services Pty Ltd	How a Wholesale Distributor Doubles Its Efficiency with WiSys James Shotts - VP of Operations, Ram Products Michael Hollinger - CEO and Co-Founder, WiSys	Digital Transformation: Why Should I Care? Carl Lewis - Chief SAP Business One Ambassador, Vision33	Data Analytics Out of the Box: Continuous Improvement at Gaumard Scientific Cristina Ramirez - SAP Manager, Gaumard Scientific	Intelligent Enterprise: Digital Tools & Capabilities Ari Schapira - Chief Product Owner, SAP Tom Olds - Program Manager, Market Introduction Americas, SAP
12:00 - 12:40 p.m.	Improving Cash Flow & Customer Service While Reducing Costs with AR Automation Tom Berdan - CMO, DadeSystems	The Power of Automated Business Process Bob Ramsey - Project Manager, Bailey's Inc	Make a Splash and Jump Right in to MRP Dustin Jeffers - Head of Operations, Saltwater Brewery	CRM for More than Just your Sales Team: Managing Customers Inside and Out Derin Hildenbrandt - CEO ProjectLine Solutions, Inc	Delivering on the Promise of Reliable, Self-Service Business Intelligence Dennis Daoust - VP of Operations and Supply Chain, Arani Corey Mendelsohn - President, NewIntelligence	
12:40 - 2:00 p.m.	Lunch & Exhibition Viewing					White River EF
	Demo Theater Session One: 12:45 - 1:05 p.m. Session Two: 1:10 - 1:30 p.m.	Automating Document Based Financial Business Processes Rob Mattly - Regional Partner Manager, Southeast, Artsyl Technologies, Inc.		Global Consolidation with Built-In Budgeting and Planning Jack Yu - CEO, AppComputing		
2:00 - 3:15 p.m.	Keynotes	The Engagement Trifecta: Beat the Odds and Create a Winning Culture Julie Ann Sullivan - Workplace Culture Expert and CEO, Learning Never Ends				White River A-D
		SAP Business One Version 10: New Features Overview Idit Saguey - Product Expert, SAP				
3:25 - 4:05 p.m.	Enhancing the Customer Experience with E-Commerce: A Detroit Speed Success Story Kyle Tucker - President, Detroit Speed Rob Cook - Business Development Manager, k-eCommerce	Using Built In Control Structures to Drive Best Practices and Process Flows John-Michael Davis - President, Tiger Sheep LLC	How HUBX Has Transformed Its Business with SAP Business One Louis Vasz - COO, HUBX	Connecting People and Process to SAP Business One Mike Foster - Chief Product Officer, Third Wave Business Systems	Advanced SQL Queries: Business Intelligence from Your Intelligence Daniel Phelps - Application Developer, HTRI Inc.	
4:15 - 5:00 p.m.	E-Commerce Helped this Distributor Drive More Business - But Where Are They Now? Jason Hummert - Director of Marketing, Hummert International Giuseppe Ianni - VP of Sales North America, Sana Commerce	No Biz Like Show Biz: Make Your Own Video Training for SAP Business One Steve Lipton - CIO, Scientific Device Laboratory	International SAP Business One Intercompany Integration Challenges Chhaya Gala - Global IT Manager, MES	Inventory and Stock Insights: Improving Your Purchasing Decisions John Sefton - Solutions Consultation, Phocas Software	SAP Analytics Cloud: Tips & Tricks Mordechai (Moty) Moshin - Senior Business Development and Solution Expert, SAP Tiran Mendis - VP of West Region, Sapphire Systems	
5:00 p.m.	Closing Remarks					White River A-D
Workshops - Wednesday, Oct. 30 * Workshops are optional, an additional cost, and separately bookable. Visit biz.one for more information.						
7:30 - 8:00 a.m.	Breakfast for workshop attendees					White River G-J Foyer
	WORKSHOP 1* White River G	WORKSHOP 2* White River H	WORKSHOP 3* White River I	WORKSHOP 4* White River J		
8:00 - 12:00 p.m.	Your Action Plan for Upgrading to Your Next Version of Business One Richard Duffy - CEO and Founder, SMB Solutions Cloud Services Pty Ltd	Business One Integration Framework (B1IF): Making the Most of SAP's Toolbox Nicolas Fuchs - Sr. Solution Expert, SAP	Advanced Queries and Mastering Crystal Reports Cesar Aviles - Practice Manager, Clients First Business Solutions	Intelligent Enterprise and Experience Management for SMEs - Detailed Steps You Can Take Now! Mordechai (Moty) Moshin - Senior Business Development and Solution Expert, SAP		